



# Cab Products

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FOR IMMEDIATE RELEASE

## **Crenlo introduces the Cobalt Cab for OEMs in multiple industries**

*Modern, fully integrated cab can be customized to meet individual needs of OEMs*

**ROCHESTER, Minn. (January 29, 2013)** — Crenlo is pleased to announce the introduction of the Cobalt Cab — a new model, fully integrated cab that provides a bold, fresh look and much-needed design flexibility for the OEM, as well as the latest in ergonomics and operator comfort for the end user.

The Cobalt Cab can be modified or customized to meet the aesthetic, functional and branding requirements of OEMs without the upfront investment in design and tooling costs that are typically associated with cab development. The Cobalt Cab is built in standard sizing to fit a wide range of non-ROPS equipment, including pavers, foragers, sprayers, stationary waste management equipment, fruit harvesters, snow groomers, salt spreaders and more. After more than 60 years of cab design and manufacturing experience serving many of the world's top OEMs, the choice to introduce the Cobalt Cab — the company's first standard cab product line — was based on a noticeable gap in the market.

"The needs of many OEMs simply aren't being met by the current cab products on the market," said Bengt Bernhardsen, account manager at Crenlo. "It's not uncommon for OEMs to buy a one-size-fits-all cab — which may have been designed more than a decade ago — and then spend a significant amount of time and money modifying it to meet their brand's needs, because the cab manufacturer isn't willing to modify the cab to meet customer needs. This shouldn't have to be the case."

The Cobalt Cab was designed to address this gap in the market.

"With the Cobalt Cab, OEMs have the convenience of purchasing a ready-to-install product that is quick-to-market from a company that provides the flexibility to integrate and modify the cab to the customer's preferences," said Brett Carlson, director of engineering at Crenlo. "We listen to the voice of the customer, making it very easy to work with us in developing the ideal cab."

### ***Modern cab structure***

The Cobalt Cab is built to industry standard size in order to meet the needs of a diverse set of equipment. Its solid steel construction has been tested to meet the rigors of harsh work environments with a safe, pressurized cabin. Additionally, the back-arched, A-post construction gives a modern and pragmatic look with nods to several of America's most iconic sports cars. The resulting window space, coupled with a center-mounted seat provides for best-in-class operator visibility and a feeling of unparalleled spaciousness.

### ***Flexible exterior styling***

The exterior of the Cobalt Cab can be stylized and accessorized to meet the aesthetic and functional requirements of the customer. Front and rear body panels can be made in nearly any color to match the styling of the vehicle, and the exterior roof can come in the standard form designed for optimum water management, or can be custom-formed to give the OEM's

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equipment a totally unique look. Regardless of standard or custom, the roof can be selected in nearly any color to match the vehicle.

To meet the functional requirements of the customer, the cab doors are double-sealed for superior environmental protection and can be installed on front or rear hinges depending on preference. Standard exterior lighting includes four adjustable front lights, which are halogen, but can be upgraded to LED or HID. Additional lighting upgrades could include two additional front lights, two rear lights, mirror lights, amber road lights and beacon lights — all of which are adjustable.

### ***Personalized interior comforts***

The interior is built for today's technology and ergonomic standards, allowing for the OEM to integrate and customize based on preference. The center-mounted, pneumatic, full-air-suspension seat is adjustable in each direction and can be upgraded to include heat, air ventilation and power lumbar support. A right-side operator console structure is available, which can be customized to meet OEM functionality requirements. Additionally, a fully integrated, collapsible trainer seat allows for a comfortable ride-along and serves as a multi-use workstation for operators.

The molded floor mat maximizes water and debris drainage and provides superior under-floor sound suppression. The floor mat, the interior trim and two removable storage bins are all built from scuff-resistant, easily cleanable, heavy-duty synthetic materials.

The integrated headliner features all the controls for HVAC, lighting and sound, and is modular so that the customer can specify where each of the controls is installed. Standard electronics include AM/FM radio, CD weatherband, auxiliary audio input, LCD clock, overhead dome lights, and two rear speakers. Customers can upgrade the interior to include an MP3 CD player integrated with XM satellite radio, Bluetooth, adjustable lighting and up to four speakers.

### ***Individual branding***

The availability of infinite color schemes and personalized branding makes the Cobalt Cab unique to each OEM. Crenlo provides ample locations for the customer to brand the cab with their own logo, including the seat, the steering wheel hub, floor mats, front and rear exterior panels, front dash, and along the roofline.

**About Crenlo:** Crenlo<sup>®</sup>, an IES company, is a leading manufacturer within the industries it serves under its two respective businesses: Crenlo cab and roll-over protective structures (ROPS) and Crenlo enclosure solutions. Crenlo's cab business serves top OEM construction, agriculture and commercial equipment manufacturers with over 60 years' experience as the leading North American manufacturer of operator cabs and ROPS. Under Crenlo's enclosure business, top companies in the technology, aerospace, data communications, test and measurement, energy, industrial and defense industries put trust in Crenlo to meet exacting standards with high-quality dependable solutions for protecting electronic equipment with their standard line of Emcor<sup>®</sup> enclosures and consoles, as well as Crenlo's custom enclosure solutions. Since its founding, Crenlo has been committed to its customers, striving to provide "best in class" product design, tooling services and manufacturing engineering excellence.

**About IES:** IES is a global engineered equipment platform serving the construction, agriculture, landscaping, infrastructure, recycling, demolition, mining, and energy markets. IES operates through seven operating units, including Paladin, Genesis, Pengo, Jewell and CWS, all of whom are leading manufacturers of engineered attachment tools for operator driven equipment,

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Crenlo, a leading North American manufacturer of cab enclosures for operator-driven equipment as well as specialty electronic enclosures, and Siac do Brasil, the leading supplier of heavy equipment cab enclosures and locomotive sub-assemblies in the South American market. IES' customers include major OEMs, national rental fleet companies and hundreds of independent and OEM-aligned dealers. IES employs over 2,800 people and operates 18 manufacturing facilities in the United States, Canada, Germany, and Brazil.

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